

ITEM NO.	DESCRIPTION	GRAY GRAPHICS CAPITOL HEIGHTS, MD			GRAY PAPER PROD. WASHINGTON, DC			IPI GRAPHICS U. MARLBORO, MD			McDONALD & EUDY T. HILLS, MD		
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
I	ILLUSTRATION FILMS:												
(a)	Line.....per illustration.....	5	5.00	25.00	5.00	25.00	10.00	50.00	6.00	30.00	13.00	52.00	
(b)	Square-Finish.....per illustration.....	4	10.00	40.00	15.00	60.00	15.00	60.00	60.00	30.00	13.00	52.00	
(c)	Composite dy/lux (similar).....per film												
(1)	Format A.....	4	2.00	8.00	10.00	40.00	8.00	32.00	10.00	40.00	10.00	40.00	
(2)	Format B.....	4	2.00	8.00	10.00	40.00	12.00	48.00	10.00	40.00	10.00	40.00	
(3)	Format C.....	4	2.00	8.00	15.00	60.00	16.00	64.00	10.00	40.00	10.00	40.00	
(d)	Color Key proofs.....per Color												
(1)	Format A.....	4	10.00	40.00	15.00	60.00	10.00	40.00	15.00	60.00	15.00	60.00	
(2)	Format B.....	4	10.00	40.00	15.00	60.00	14.00	56.00	15.00	60.00	15.00	60.00	
(3)	Format C.....	4	15.00	60.00	20.00	80.00	18.00	72.00	15.00	60.00	15.00	60.00	
II	PRINTING & BINDING:												
(a)	Printing Face Only.....Per Card												
	Makeready/Setup												
(1)	Format A.....	39	50.00	1,950.00	25.00	975.00	50.00	1,950.00	50.00	1,950.00	50.00	1,950.00	
(2)	Format B.....	6	75.00	450.00	25.00	150.00	75.00	450.00	75.00	450.00	75.00	450.00	
(3)	Format C.....	9	100.00	900.00	50.00	450.00	100.00	900.00	100.00	900.00	100.00	900.00	
	Running per 100 Copies												
(4)	Format A.....	1085	1.00	1,085.00	0.85	922.25	0.75	813.75	0.75	813.75	0.75	813.75	
(5)	Format B.....	239	2.00	478.00	1.00	239.00	1.00	239.00	1.00	239.00	1.00	239.00	
(6)	Format C.....	500	3.00	1,500.00	1.25	625.00	2.25	1,125.00	1.50	750.00	1.50	750.00	
(b)	Printing Face & Back.....Per Card												
	Makeready/Setup												
(1)	Format A.....	10	100.00	1,000.00	40.00	400.00	75.00	750.00	75.00	750.00	75.00	750.00	
(2)	Format B.....	14	125.00	1,750.00	40.00	560.00	100.00	1,400.00	75.00	1,400.00	75.00	1,400.00	
(3)	Format C.....	2	150.00	300.00	80.00	160.00	125.00	250.00	75.00	250.00	75.00	250.00	
	Running per 100 Copies												
(4)	Format A.....	225	2.00	450.00	1.25	281.25	1.00	225.00	1.00	225.00	1.00	225.00	
(5)	Format B.....	300	3.00	900.00	1.75	525.00	1.25	375.00	1.50	375.00	1.50	450.00	
(6)	Format C.....	50	4.00	200.00	2.00	100.00	3.25	162.50	1.75	162.50	1.75	87.50	
	Additional Colors:												
(c)	Printing in an (Add'l Color) per color....per side												
	Makeready/Setup												
(1)	Format A.....	2	100.00	200.00	30.00	60.00	100.00	200.00	75.00	150.00	75.00	150.00	
(2)	Format B.....	1	100.00	100.00	50.00	50.00	150.00	150.00	75.00	75.00	75.00	75.00	
(3)	Format C.....	1	125.00	125.00	50.00	50.00	200.00	200.00	75.00	75.00	75.00	75.00	
	Running per 100 Copies												
(4)	Format A.....	160	3.00	480.00	2.00	320.00	1.00	160.00	1.50	240.00	1.50	240.00	
(5)	Format B.....	50	4.00	200.00	2.00	100.00	2.00	100.00	2.00	100.00	2.00	100.00	
(6)	Format C.....	38	5.00	190.00	2.50	95.00	3.00	114.00	3.00	114.00	3.00	114.00	
(d)	Varnishing												
	Running per 100 Copies												
(4)	Format A.....	1	50.00	50.00	30.00	30.00	75.00	75.00	75.00	75.00	75.00	75.00	
(5)	Format B.....	1	50.00	50.00	30.00	30.00	100.00	100.00	75.00	75.00	75.00	75.00	
(6)	Format C.....	1	75.00	75.00	30.00	30.00	125.00	125.00	75.00	75.00	75.00	75.00	
	Running per 100 Copies												
(4)	Format A.....	38	3.00	114.00	3.00	114.00	2.00	76.00	2.00	76.00	2.00	76.00	
(5)	Format B.....	38	3.00	114.00	3.00	114.00	3.00	114.00	2.00	76.00	2.00	76.00	
(6)	Format C.....	38	3.00	114.00	3.00	114.00	4.00	152.00	2.00	152.00	2.00	152.00	
III	PAPER:Per 100 Leaves												
(a)	White Vellum-Finish Cover 135gm2 (50lb.)	15	2.50	37.50	2.50	37.50	2.15	32.25	1.50	22.50	1.50	22.50	
(2)	Format A.....	108	3.00	324.00	2.70	291.60	2.75	297.00	2.50	270.00	2.50	270.00	
(3)	Format C.....	3	3.50	10.50	5.00	15.00	7.00	21.00	7.00	21.00	7.00	21.00	

Program No C830-S June 1, 2000 To May 31, 2001

Title CARD PRODUCTS

ITEM NO.	DESCRIPTION	GRAY GRAPHICS			GRAY PAPER PROD.			IPI GRAPHICS			MC DONALD & EUDY T. HILLS, MD	UNIT RATE COST
		BASIS OF AWARD	UNIT RATE	COST	BASIS OF AWARD	UNIT RATE	COST	U.MARLBORO, MD	UNIT RATE	COST		
III PAPER:.....Per 100 Leaves												
(b)	Colored Vellum-Finish Cover 135g/m ² (50-lb.)											
(1)	Format A.....	5	3.00	15.00	2.75	13.75	3.50	17.50	4.00	20.00		
(2)	Format B.....	85	3.50	297.50	3.15	267.75	4.25	361.25	6.00	510.00		
(3)	Format C.....	3	7.00	21.00	6.00	18.00	9.00	27.00	10.00	30.00		
(c)	Colored Vellum-Finish Cover 176g/m ² (65-lb)											
(1)	Format A.....	5	4.00	20.00	4.00	20.00	4.25	21.25	5.00	25.00		
(2)	Format B.....	5	6.00	30.00	4.50	22.50	6.50	32.50	7.00	35.00		
(3)	Format C.....	3	11.00	33.00	7.50	22.50	10.00	30.00	11.00	33.00		
(d)	White Litho Coated Cover 162g/m ² (60-lb)											
(1)	Format A.....	5	4.00	20.00	3.00	15.00	3.75	18.75	4.00	20.00		
(2)	Format B.....	3	6.00	18.00	4.50	13.50	5.50	16.50	6.00	18.00		
(3)	Format C.....	3	11.00	33.00	8.00	24.00	11.00	33.00	11.00	33.00		
(e)	White Litho Coated Cover 216g/m ² (80-lb)											
(1)	Format A.....	5	5.00	25.00	4.00	20.00	4.25	21.25	4.50	22.50		
(2)	Format B.....	3	7.00	21.00	4.90	14.70	6.00	18.00	6.50	19.50		
(3)	Format C.....	10	12.00	120.00	9.50	95.00	13.00	130.00	9.00	90.00		
(f)	Colored Index 163g/m ² (90-lb)											
(1)	Format A.....	5	4.00	20.00	4.00	20.00	4.25	21.25	4.00	20.00		
(2)	Format B.....	3	5.00	15.00	5.40	16.20	6.00	18.00	5.00	15.00		
(3)	Format C.....	3	8.00	24.00	10.00	30.00	9.00	27.00	7.00	21.00		
(g)	White Index 198g/m ² (110-lb)											
(1)	Format A.....	635	2.50	1,587.50	2.25	1,428.75	1.60	1,016.00	1.25	793.75		
(2)	Format B.....	220	3.00	660.00	2.75	605.00	2.50	550.00	2.40	528.00		
(3)	Format C.....	10	3.50	35.00	4.50	45.00	8.00	80.00	4.50	45.00		
(h)	Colored Index 199g/m ² (110-lb)											
(1)	Format A.....	635	3.00	1,905.00	2.75	1,746.25	2.25	1,428.75	1.50	952.50		
(2)	Format B.....	112	3.50	392.00	3.90	426.80	3.75	420.00	3.00	336.00		
(3)	Format C.....	515	7.00	3,605.00	5.50	2,832.50	8.00	4,120.00	4.50	2,317.50		
IV ADDITIONAL OPERATIONS:												
(a)	Perforating/scoring...per line...per 100 cards.....	155	2.00	310.00	2.00	310.00	2.25	348.75	1.75	271.25		
(b)	Folding/up to 3 Parallel Folds)...per 100 cards.....	430	2.00	860.00	2.75	1,182.50	2.00	860.00	1.00	430.00		
(c)	Sealing/Seal-O-Matic, similar / open side.....	30	2.50	75.00	5.00	150.00	2.50	75.00	2.50	75.00		
(d)	Collating, with up to two wire stitches.....	38	10.00	380.00	10.00	380.00	8.00	304.00	7.00	266.00		
(e)	Die cutting.....per 100 cards.....	500	32.00	16,000.00	32.00	16,000.00	8.00	4,000.00	25.00	12,500.00		
(f)	Drilling (each run),.....per 100 cards.....	28	2.00	56.00	0.50	14.00	5.00	140.00	2.00	56.00		
V PACKING AND DISTRIBUTION:												
(a)	Wrap (kraft paper or shrink wrap), incl., insert. of stock number label (label when required).....per package.....	2100	0.35	735.00	0.15	315.00	0.20	420.00	0.20	420.00		
(b)	Pack & Seal up to approx. 20.4kg (45-lbs.) per container.....	100	1.25	125.00	0.15	15.00	3.00	300.00	2.00	200.00		
(c)	Affixing furnished labels.....per 100 copies.....	100	5.00	500.00	0.50	50.00	6.00	600.00	4.00	400.00		
CONTRACTOR TOTALS												
	DISCOUNT		1.00%	\$413.14	0.50%	\$33,387.30		\$26,434.25		\$29,995.75		
	DISCOUNTED TOTALS			\$40,900.86		\$33,220.36		\$1,321.71	1.00%	\$299.96		
								\$25,112.54		\$29,695.79		

ITEM NO.	DESCRIPTION	PS ENTERPRISES T. HILLS, MD		DUKE PRINTING CENTER ROCKVILLE, MD		CURRENT CONTRACTOR DUKE PRINTING	
		BASIS OF AWARD	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST
I ILLUSTRATION FILMS:							
(a)	Line.....per illustration.....	5	4.00	20.00	5.00	25.00	5.00
(b)	Square-Finish.....per illustration.....	4	9.00	36.00	10.00	40.00	10.00
(c)	Composite dy/lux (similar).....per film.....						
(d)	per trim page-size unit.....per film.....						
(1)	Format A.....	4	2.00	8.00	2.00	8.00	2.00
(2)	Format B.....	4	3.00	12.00	3.00	12.00	2.00
(3)	Format C.....	4	4.00	16.00	4.00	16.00	2.00
(d)	Color Key proofs.....per Color						
(1)	per trim page-size unit.....						
(1)	Format A.....	4	7.00	28.00	5.00	20.00	5.00
(2)	Format B.....	4	10.00	40.00	10.00	40.00	5.00
(3)	Format C.....	4	15.00	60.00	15.00	60.00	5.00
II PRINTING & BINDING:							
(a)	Printing Face Only.....Per Card						
(1)	Makeready/Setup						
(1)	Format A.....	39	52.00	2,028.00	30.00	1,170.00	25.00
(2)	Format B.....	6	58.00	348.00	35.00	210.00	25.00
(3)	Format C.....	9	67.00	603.00	60.00	540.00	50.00
(b)	Running per 100 Copies						
(4)	Format A.....	1085	0.85	922.25	0.80	868.00	0.90
(5)	Format B.....	239	1.35	322.65	1.20	286.80	1.00
(6)	Format C.....	500	1.60	800.00	1.50	750.00	1.25
(b)	Printing Face & Back.....Per Card						
(1)	Makeready/Setup						
(1)	Format A.....	10	70.00	700.00	50.00	500.00	40.00
(2)	Format B.....	14	70.00	980.00	50.00	700.00	40.00
(3)	Format C.....	2	70.00	140.00	75.00	150.00	80.00
(b)	Running per 100 Copies						
(4)	Format A.....						
(5)	Format B.....						
(6)	Format C.....						
(c)	Additional Colors: Printing in an (Add'l Color) per color.....per side						
(1)	Makeready/Setup						
(1)	Format A.....	2	55.00	110.00	50.00	100.00	30.00
(2)	Format B.....	1	55.00	55.00	50.00	50.00	50.00
(3)	Format C.....	1	60.00	60.00	60.00	60.00	50.00
(b)	Varnishing						
(1)	Makeready/Setup						
(1)	Format A.....	1	50.00	50.00	3.00	3.00	3.00
(2)	Format B.....	1	50.00	50.00	3.00	3.00	3.00
(3)	Format C.....	1	50.00	50.00	3.00	3.00	3.00
(b)	PAPER:.....Per 100 Leaves						
(a)	White Vellum-Finish Cover 135g/m ² (50-lb.)						
(1)	Format A.....	15	2.10	31.50	2.10	31.50	2.50
(2)	Format B.....	108	2.50	270.00	2.60	280.80	2.75
(3)	Format C.....	3	5.00	15.00	4.25	12.75	5.00

III	DESCRIPTION	BASIS OF AWARD		T. HILLS, MD UNIT RATE COST		ROCKVILLE, MD UNIT RATE COST		DUKE PRINTING UNIT RATE COST	
		PER 100 LEAVES	UNIT RATE	PER 100 LEAVES	UNIT RATE	PER 100 LEAVES	UNIT RATE	PER 100 LEAVES	UNIT RATE
	PAPER.....Per 100 Leaves								
(b)	Colored Vellum-Finish Cover 1.35g/m ² (50-lb.)	5	2.50	12.50	2.75	13.75	2.75	13.75	
(1)	Format A.....	85	4.00	340.00	3.25	276.25	3.25	276.25	
(2)	Format B.....	3	8.00	24.00	6.00	18.00	6.00	18.00	
(3)	Format C.....								
(c)	Colored Vellum-Finish Cover 1.76g/m ² (65-lb)	5	3.00	15.00	4.00	20.00	4.00	20.00	
(1)	Format A.....	5	4.00	20.00	4.50	22.50	4.50	22.50	
(2)	Format B.....	3	7.00	21.00	7.00	21.00	6.00	18.00	
(3)	Format C.....								
(d)	White Litho Coated Cover 1.62g/m ² (60-lb)	5	3.00	15.00	3.00	15.00	3.00	15.00	
(1)	Format A.....	3	3.40	10.20	4.00	12.00	4.00	12.00	
(2)	Format B.....	3	6.50	19.50	6.00	18.00	6.00	18.00	
(3)	Format C.....								
(e)	White Litho Coated Cover 2.16g/m ² (80-lb)	5	3.50	17.50	4.00	20.00	4.00	20.00	
(1)	Format A.....	5	4.00	20.00	4.50	22.00	4.50	22.00	
(2)	Format B.....	3	5.50	16.50	6.00	18.00	6.00	18.00	
(3)	Format C.....								
(f)	Colored Index 1.63g/m ² (90-lb)	10	7.50	75.00	6.00	60.00	6.00	60.00	
(1)	Format A.....	5	4.00	20.00	4.00	20.00	4.00	20.00	
(2)	Format B.....	3	4.50	13.50	4.50	13.50	4.50	13.50	
(3)	Format C.....	3	5.50	16.50	6.00	18.00	6.00	18.00	
(g)	White Index 1.99g/m ² (110-lb)	635	1.60	1,016.00	1.50	952.50	2.75	1,746.25	
(1)	Format A.....	220	2.40	528.00	2.50	550.00	3.00	660.00	
(2)	Format B.....	10	4.75	47.50	5.00	50.00	5.00	50.00	
(3)	Format C.....								
(h)	Colored Index 1.99g/m ² (110-lb)	635	2.00	1,270.00	2.25	1,428.75	3.00	1,905.00	
(1)	Format A.....	112	4.00	448.00	4.00	448.00	4.00	448.00	
(2)	Format B.....	515	6.00	3,090.00	6.00	3,090.00	6.00	3,090.00	
(3)	Format C.....								
IV.	ADDITIONAL OPERATIONS:								
	Perforating, scoring.....per line.....per 100 cards.....	155	2.30	356.50	2.00	310.00	2.00	310.00	
	Folding up to 3 Parallel Folds.....per 100 cards.....	430	2.10	903.00	2.00	860.00	3.00	1,290.00	
	Sealing (Seal-O-Matic, similar) open side.....per 100 cards.....	30	2.00	60.00	2.00	60.00	5.00	150.00	
	Collating, with up to two wire stitches.....per 100 sets.....	38	10.00	380.00	10.00	380.00	10.00	380.00	
	Die cutting.....per 100 cards.....per 100 sets.....	500	32.00	16,000.00	32.00	16,000.00	40.00	20,000.00	
	Drilling (each run).....per 100 cards.....	28	1.15	32.20	1.00	28.00	0.50	14.00	
V	PACKING AND DISTRIBUTION:								
	Wrap (kraft paper or shrink wrap), incl., insert, of stock number label (label when required).....per package.....	2100	0.30	630.00	0.30	630.00	0.20	420.00	
	Pack & Seal up to approx. 20.4kg (45-lbs.).....per container.....	100	1.50	150.00	1.50	150.00	0.20	20.00	
	Affixing furnished labels.....per 100 copies.....	100	5.00	500.00	5.00	500.00	0.25	25.00	
	CONTRACTOR TOTALS			\$35,765.50	\$33,645.60	\$37,976.75			
	DISCOUNT			1.00%	\$357.66	0.00%	\$0.00	\$0.00	
	DISCOUNTED TOTALS			\$35,407.54	\$33,645.60	\$37,976.75			